

ANALYTICS MANAGER

A.T. Kearney does more than help businesses change. We help them achieve the kind of significant impact that drives competitive advantage. To accommodate the growing market need for analytical expertise for supply chain, sourcing and supplier management services, we have formed a practice to serve large and medium-sized corporate and government organizations. Analytics, a division of A.T. Kearney Procurement & Analytic Solutions (PAS), provides analytical expertise to support and drive business solutions.

We are currently seeking Analytics Managers to help build our PAS team in India. Analytics Managers bring strong business acumen, rooted in sophisticated analytics training and related statistical experience, to various client projects across a broad range of management consulting engagements. While every project is different, our Analytics team consistently delivers high-impact, tangible results. By building a foundation with impactful insights behind each client, we are able to focus our thinking in the areas of greatest importance and touch the true drivers of change. Analytics Managers pair in-depth analysis, sophisticated modeling and advanced methodologies with strategic thinking to produce results that routinely exceed client expectations.

Areas of Responsibilities

- Provide and lead analytical solutions and statistical expertise on client engagements and internal projects
- Manage project work streams and build client relationships
- Manage the career progress for Analysts and Senior Analysts and actively lead firm-building activities
- Apply statistical, optimization, and other types of analytical models to market-facing business problems
- Interpret and put into context analytical findings for impacted business stakeholders
- Lay out an analytical framework and plan to execute using appropriate tools
- Develop recommendations and quantify their impact
- Present work to internal and client teams

What we Seek

- Minimum Master's Degree, with preference in Statistics, Econometrics, Quantitative Methods, Industrial Engineering, Operations Research, Supply Chain or Logistics
- 5 - 7 years relevant industry experience or background as a consultant with a top-tier firm
- At least 2 years of demonstrated experience managing project teams (on-site and remotely) and providing oversight on various client engagements

- Experience managing staff on projects, while holding line-level responsibilities for team members
- Ability to manage stakeholders and engagement delivery
- Ability to lead an analytical project workstream on larger engagements and grow into a project manager role
- Should lead some internal firm building projects that create visibility within the firm and have opportunities for career development
- Should develop expertise in specific industry or solution offering over period of time
- Strong analytical skills, combined with working knowledge of developing and understanding statistical, optimization or other types of models and tools used to solve market facing business problems
- Experience leading remote support teams for global assignments and teams
- Prior hands-on experience with large-scale databases preferred (e.g., MS SQL Server, Oracle, Taradata or other) and various querying tools (e.g., SQL BI Development Studio), statistical tools preferred (e.g., SPSS, SAS, JMP, etc.) and optimization tools preferred (e.g., ILOG, Solver, etc.)
- Ability to work independently or with little direction
- Strong oral and written communication skills:
 - Ability to communicate with senior management and executives
 - Capable of building client relationships at all levels
 - Experience developing and delivering presentations

What You Can Expect

The role of an Analytics Manager with A.T. Kearney PAS offers:

- Rapid enhancement of skills with constant exposure to new industries and projects
- Opportunity to influence project direction and make a significant contribution
- Work in a hybrid consulting role, combining strategic business consulting skills with strong analytic methodologies

We currently have openings in India at our Gurgaon location. This position might involve significant travel (up to 100%) depending on the project.

How to Apply

To apply for this position, send resume and cover letter to Analytics_India_Recruiting@atkearney.com

A.T. Kearney

PROCUREMENT & ANALYTIC SOLUTIONS

For more information please visit www.atkearney.com

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