

SOURCING ANALYST

A.T. Kearney does more than help businesses change. We help them achieve the kind of significant impact that drives competitive advantage. To accommodate the growing market need for sourcing and supplier management services, we formed a practice to serve large and medium-sized corporate and government organizations. A.T. Kearney Procurement & Analytic Solutions is seeking to hire individuals as Sourcing Analysts in its sourcing practice.

As an A.T. Kearney Procurement & Analytic Solutions Sourcing Analyst, you will participate in a rotational program that provides training and working experience in a variety of roles. You will have the opportunity to learn and apply a variety of data analytics techniques as well as category sourcing strategies. Your primary role is to assist client sourcing teams with development and execution of the overall strategic sourcing process.

Specific responsibilities include:

- Support the execution of the category strategic sourcing process, including supply market analysis, supplier identification and outreach, RFI/P development and execution, on-line bidding, supplier response analysis and negotiation
- Develop timely, high-quality data deliverables for spend analysis and baseline development
- Conduct supplier orientation and training on the sourcing process
- Create and manage execution of RFPs and Auctions, including post-event reporting
- Conduct analysis to support benefits estimation and documentation
- Use analytic techniques to further support complex sourcing and supply chain projects

How to Apply

To apply for this position, send resume and cover letter to Sourcing_Recruiting@atkearney.com

A.T. Kearney PROCUREMENT & ANALYTIC SOLUTIONS

For more information please visit www.atkearney.com

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What We Seek

A.T. Kearney Sourcing Analysts have a Bachelor's Degree with a supply management concentration. Most have 2-3 relevant internship experiences in the Supply Chain discipline. Successful candidates will have experience working with and analyzing large, complex datasets. Sourcing Analysts have excellent interpersonal and communication skills. They enjoy working in a team-based environment and are committed to meeting/exceeding client objectives. A proficiency in Internet technology and Excel/Access skills are necessary. Sourcing Analysts travel four to five days each week.

What You Can Expect

The career path for a Sourcing Analyst varies with experiences and skills. It is one that is flexible and provides cross training to suit individuals, giving them the opportunity to build skills in other areas.

A variety of roles are available for successful Sourcing Analysts:

- **Sr. Sourcing Analyst** — Leads the overall strategic sourcing process for a category; manages the timely execution of deliverables
- **Sr. Data Analyst** — Provides analytical solutions to support the data needs of a client; conducts client interviews to determine technical detail requirements
- **Sr. Category Analyst** — Supports ongoing management of suppliers for a consortium category, including benchmarking and contract performance
- **Sr. Solutions Analyst** — Supports the development of complex category solutions using advanced analytical tools and techniques such as predictive modeling

We currently have openings in North America. Sourcing Analysts work at the client site or the local A.T. Kearney office as required.

